



# Marina Services

# Services

We consult, install, service, and maintain an extensive range of electrical and security products. Below is a list of the main systems FOCUS install and service on a regular basis.

## Access Control & Building Management Solutions:

ICT WX & GX systems – Certified technicians  
Gallagher SMB cloud-based door/gate controllers  
Kantech by Tyco access control solutions  
INUGO

## CCTV – Closed Circuit Television Systems and Video Management Solutions:

NX Witness by Network Optics (IP licensed video server solutions)  
All leading IP based cameras systems including, Panasonic, HIKVISION, Provision, Dahua, Vivotek and Uniview.  
Video analytics including LPR(licence plate recognition) and facial recognition.

## Electrical – NZ Registered Electricians and Inspectors:

Electrical Distribution upgrades, sub-board installations  
Electrical Fault finding & RCD testing.  
Planning, consulting, designing, installing, and commissioning of electrical installations and upgrades.  
Marine certifications and certificates of compliance.  
Marathon Products affiliated installer of pedestals.  
Sitewide testing and tagging of appliances and leads.  
Solar power lighting solutions  
Emergency Lighting design, installation and commissioning



# Our Team

Focus Surveillance and Electrical LTD has been in trade since 2012 and is a 100% New Zealand-owned company that strives to provide an amazing experience for all our customers.

We have Registered Electricians, IT specialists, Security Consultants, and Technicians on staff to provide a one-stop shop solution.

The team at Focus are licensed security technicians & consultants vetted by the Ministry of Justice (MOJ).

## **Matt Horscroft**

### **Company Director**

Before training to be an Electrician, Matt was a Police officer for over 10 years having worked in both the Australian and New Zealand Police Forces. This experience gives him a unique and valuable insight into the industry.

*“We are proud to provide top-quality, professional security and electrical solutions that are uniquely designed for our individual clients’ needs” – Matt Horscroft.*



# Projects

## Orakei Marina & Orakei Marine Limited

Upgraded all cameras to IP from analogue. Increased storage capacity.

Upgraded access control system on all pier gates and office doors to allow full remote control of the site.

Ongoing Electrical and Security services of all marina & office equipment.

Completed their 5-year marina compliance certification.

## Fairway Bay Marina

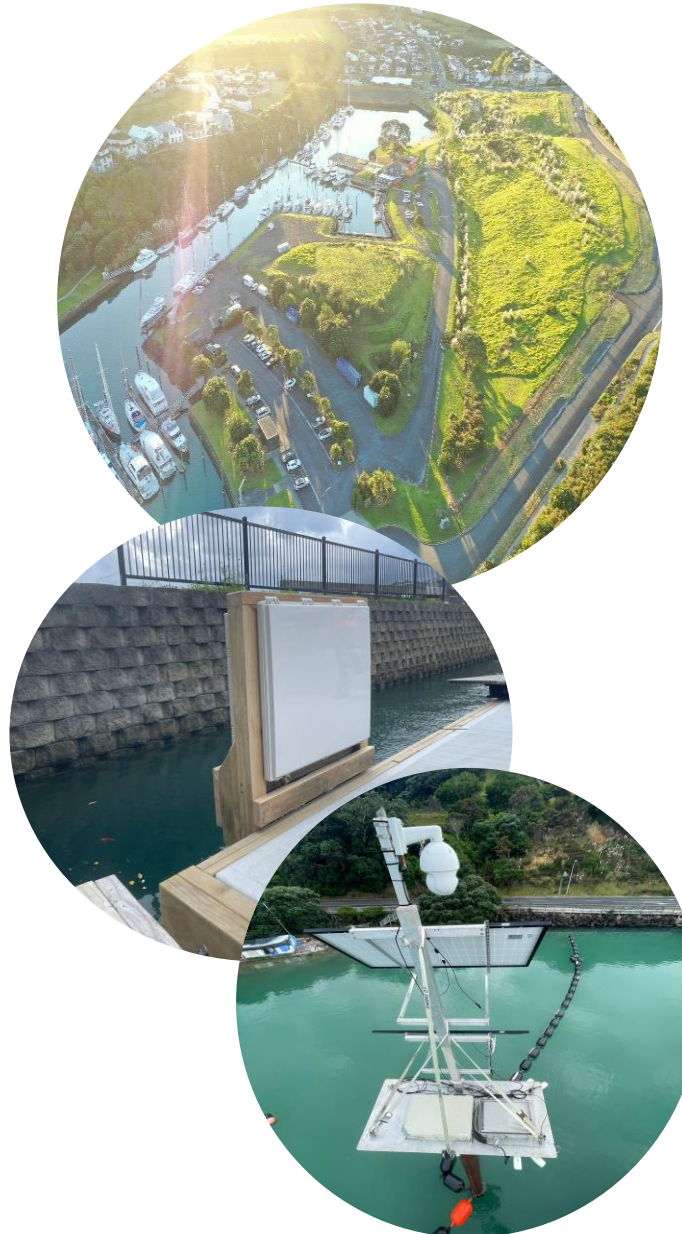
Project managed the recent marina upgrade of electrical and security infrastructure. This included a new electrical design, transformer upgrade, new electrical mains cabling, a new distribution mains board and cabling throughout the new marina.

FOCUS also installed a new CCTV system, access control on all marina gates and a wireless point to point network and wifi solution.

## Kennedy Point Marina – (in progress)

Project consists of Fibre/data networking, CCTV Solution – LPR & Facial recognition systems, Carparking control solution & traffic lights and GX Access & Building management solutions.

Installation of Solar-powered cameras and networking while the new marina is in construction site and penguin monitoring (With footage available to Auckland Council & DOC)



## Gulf Harbour Marina

Installation & commissioning of new data and fibre networks. Completed security & network reviews to identify and rectify vulnerable areas of the existing network. This resulted in multiple upgrades to strengthen their security capabilities and avoid unnecessary network outages.

CCTV upgrade/migration from old analogue camera system to NX Witness, including the implementation of camera analytics such as LPR.

Install & maintain 'INUGO', a cloud based access control solution to control marina gates and barriers using a smart phone and LPR systems.

Service and maintain their ICT GX access control platform controlling over 20 doors and gates.

Implemented network management tools to monitoring all their systems in real time to ensure all systems are online and working efficiently.

Staff training on all systems.

We also service McDonald's restaurants in Queen street, Britomart, Quay Street and Pt Chev and work for Cook Brothers and their projects with Air NZ at Auckland airport.

References Available on Request